



Tender for a Universal Canoe boat



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I. PURPOSE

The ICF is searching for a canoe boat model to use at the YOG 2026 and subsequent events. This model boat will be promoted by the ICF for use at:

- Grassroot level for daily training with a directional boat (CSP and SUP)
- Youth Olympic Games;
- National and/or international level competition series addressed;
- Other.

The manufacturer of the boat model chosen will be contracted by the ICF on a 4-year period.

II. SPECIFICATIONS

The boat should be:

- stable enough to be used both at open sea/ocean and at flatwater
- used as a sprint canoe and as a SUP; (mainly used for going straight but also allow fast direction change)
- Self-draining;
- Length: maximum 520 cm
- No minimum in width;
- designed for athletes with a maximum body weight of 100kg;
- minimum 15kg including all fittings except the leash. It must be easy to carry for young athletes at 15-16 years of age and younger;
- Designed to ensure a comfortable position and fittings to be used as a canoe sprint in a kneeing position. (with a determined area to position the knee)
- only mass-produced (manufactured in large quantities by an automated mechanical process) plastic (rotomolded, thermoformed or blowmolded) boats
- designed with at least one (1) strengthened point provided for attaching a leash.
- built as cheap as possible to enable many NFs to buy it (<800€ retail)
- built in a very sustainable way used materials (recycled and/or a big % from them to be recyclable), used technologies, used energy, etc.



III. SELECTION CRITERIA FOR A BOAT MODEL

The considered boat must be used on a compulsory basis for the canoe events at the Canoe sprint YOG 2026 competition. The selection of the boat model will be done according to the following criteria:

Design

The Bidder must provide research why they have chosen such width, length and how it will fulfil the following requirements – stability, speed, easily carried.

Availability

The model must be already on the market or at least a physical prototype must be presented.

The price

The Bidder should provide a dealer price for 1 boat, which will be fixed up to the 31st of July 2027.

Sustainability

The Bidder should list everything they do or will do in the company to produce more environmentally friendly boats. For example, used materials, used energy, manufacturing process, waste management, life span of the boats, etc.

Intercontinental transport costs

The Bidder should list prices for transportation of one 20' container to each of the 5 continents. Those prices will be fixed up to the 31st of December 2027.

Versatility

The Bidder should explain how the boat can be used for different disciplines – canoe and SUP. Does the boat need extra fittings, modifications, etc.?

Branding strength

The Bidder should list their official turnover for the last 3 finished financial years.



IV. SPECIAL CRITERIA FOR SOLE MANUFACTURER

The manufacturer of the chosen model will receive an offer to be the ICF sole supplier for that model for a fixed term and agreed conditions.

For a 4-year period (up to 31st of December 2027), the successful bidder will have the exclusive right to provide this boat for ICF competitions. This applies to YOG 2026 and all qualifying events for it, Continental qualifications as well as the global qualification.

After the selection, the model becomes ICF intellectual property, and all copyrights also become ICF property.

Each boat of the sole manufacturer must have ICF license. For each licensed boat sold, a license fee of \in 80.00 must be paid to the $\frac{\text{ICF}}{\text{ICF}}$.

The ICF will purchase at least 40 boats for 2024. The ICF will recommend this boat to its NFs and will promote it accordingly.

After the end of the 4-year period (31st of December 2027), the ICF will keep the ownership of the boat design and licensing the boat sales. However the boat design must be made available to all manufacturers and there will be no further intervention in the free market through ICF regulations.

V. TIMELINE

01.05.2023 - Publication of the tender.

15.06.2023 - Bid interest submission deadline

15.07.2023 – Closing date for bids submission.

16.07.2023 to **30.09.2023** – Test period for prototypes (remark: prototypes do not need to be in plastic)

01.10.2023 - Announcement of tender results

15.10.2023 – Due date for contract to be signed.

31.12.2023 – At least 40 boats must be available.



VI. CONTACT

For further information and the bid submissions, please send an email to:

development@canoeicf.sport

No bid submission will be accepted beyond the 15^{th} of July 2023.